

FLORIDA DAIRY BUSINESS CONFERENCE

October 22, 2003

Sponsored by the

CENTRAL FL. DAIRY ADVISORY COMMITTEE

Morning: PDHGA annual fall workshop

9:30 "PDHGA programs that help producers" Larry Jordan, national PDHGA president.

9:45 "Producer panel, managing calves" Francine Hancock (Hancock Farms), Art Studley (Telfair Farm), Candy Williams (Rucks Dairy Farms), Ken Batz (McArthur Farms)

10:15 break provided by our sponsors - thank you!

10:45 "Monitoring your dairy heifer program" Greg Bethard, G&R Consulting, Inc., Virginia

11:30 "Keeping 'em out of the Rough; Practical Solutions for Reducing Losses from Hemorrhagic Bowel Syndrome in Dairy Cows." Steve Putenney, Oregon State University

Lunch – sponsored by our agribusiness supporters and provided by Sonny's BBQ – thank you!

12:45 - Gary Claxton, "Mouth of the South" sharing his experiences while growing up on a Georgia farm and anecdotes on trying to raise his family in the rural south

Afternoon: Florida Dairy Business Conference

1:30 **Presentation of Dairy Community Award**

1:40 "Herd replacement practices of Florida dairy farms" Ben Butler, University of Florida Animal Sciences

2:00 "Cost of replacing cows and its affect on profitability of Dairy Farms" Albert De Vries, University of Florida Animal Sciences

2:30 break sponsored by our sponsors

2:50 "Facility management considerations that impact profit" Greg Bethard

3:30 "Best alternatives in manure management" Roger Nordstedt, University of Florida Agricultural Engineering

4 pm Evaluation

4:15 Adjourn

FLORIDA DAIRY BUSINESS CONFERENCE and PDHGA ANNUAL FALL WORKSHOP

October 22, 2003

GARY CLAXTON, AKA "MOUTH OF THE SOUTH"

will provide some down home on the farm humor.

Does your replacement management make you money?

We'll be honored to have LARRY JORDAN, the national president of PDHGA on the agenda to update us on the purpose and progress of PDHGA.

We'll be impressed, I am sure, by the knowledge of the folks that will be participating in the panel discussion on calf rearing management. These folks have raised a lot of calves! Francine Hancock (Hancock Farms), Art Studley (Telfair Farm), Candy Williams (Rucks Dairy Farms), Ken Batz (McArthur Farms).

Sonny's BBQ and More!

Our allied agribusiness friends have again stepped to the plate, providing you a great Sonny's lunch, exhibits and door prizes. We'll provide a more informal forum, with time to socialize with your friends and mine.

Improve your cow productivity and profitability

Our own BEN BUTLER and ALBERT DEVRIES will inform us about an issue of primary importance to Florida dairy producers; ie, opportunities to reduce our high cost of maintaining our herd and increasing profitability of our cows!

Getting the most profit from your facility?

GREG BETHARD of Virginia is a consultant working with large dairies. He's coming to Ocala to chat about ways you can gear up to make more milk this fall.

Do you have HBS?

Hemorrhagic Bowel Syndrome is an increasing problem. STEVE PUTENNEY, of Oregon State University is flying in to help us diagnose, prevent and treat this condition.

Need to update your manure management program?

Roger Nordstedt will update us on the newer technology.

So, please mark on your calendar that October 22 is saved for a drive to Ocala. You can attend an event planned by dairy producers for dairy producers. Got milk? Yes, indeed.

What: Florida Dairy Business Conference & Florida PDHGA Annual Fall Workshop

When: Wed, October 22, 9:30 am - 4 pm

Where: Marion County Extension Service Center, Ocala

Address: 2232 NE Jacksonville Road, Ocala

Phone: 352-620-3440

Directions:

- 1. Exit interstate 75 at exit #70 onto route 27**
- 2. proceed east into Ocala, 27 becomes Blichton Street, then NW10th Street**
- 3. after 2.5 miles (from 75), turn left (north) onto 301/441**
- 4. after .5 mile, turn right (east) onto route 200A or NE20th street (watch for signs for the Livestock Pavilion**
- 5. after .5 mile, turn left (north) into the Livestock Pavilion & Extension Complex parking area. The meeting will be in the auditorium located on your right as you enter the facility.**

For more information, contact:

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