

PDHGA

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Southeast Region

Annual Workshop

October 28, 2004

*In conjunction with
the Florida Dairy Business Conference
October 27th in Ocala*

Agenda:

8:30 **tour of M+B Dairy**, Lecanto. Dale McClellan manages the business from its Temple Terrace Farm headquarters while sons Leon serves as farm manager and Brian serves as crops manager at the Lecanto farm. This dairy has the newest dairy facility in our state. It was built for 699 cows and has several unique characteristics including;

- confined cows with cow comfort technology
- free-stalls with mattresses (no sand)
- daily capture of manure nutrients sent to hay fields

9:30 **educational meeting** in meeting room of M+B Dairy

- "**Heifer economics**" Professor Geoff Benson, North Carolina State University
- "**AI versus bull breeding**" Professor Albert deVries, UF/IFAS Extension
- **Producer panel, "Heifer health protocols we use in our heifer raising operations"** panel of Georgia producers to be moderated by Professor John Bernard, University of Georgia at Tifton.

12:00 **lunch to be provided free if you pre-register with Jeanne @ 352-793-2728 before 4 pm Tuesday 10/26/04.** We need an accurate count.

1:30 **Tour Telfair Farms**, Nobleton, west of Bushnell. Art Studley raised 850 calves last year for four dairies including his own herd of 50 registered Holsteins. Telfair Farms contains a bit over 100 acres of pasture. Art also manages a herd of 300 beef cows in his spare time. In his dairy business, he dabbles in embryo transfer and participates in shows to more rapidly improve his genetics.

3:00 **Tour Hancock Farms**. Dade City. Richard and Francine Hancock own Hancock Farms Seed Company. Francine manages the calf raising program and has an admirable health record because of superior management. The vaccination program is most impressive and Francine is prepared to share details with us.

4:00 evaluation and adjourn