ORGANIZING COMMITTEE

IFAS Faculty

Barney Harris, Jr., Conference Chairman, Dairy Science
Dan W. Webb, Dairy Science
David K. Beede, Dairy Science
Jan K. Shearer, Veterinary Medicine and Dairy Science
Kermit C. Bachman, Dairy Science
INDUSTRY ADVISORY COMMITTEE TO THE DAIRY SCIENCE DEPARTMENT
1989-90

Bill Bassett
Bassett's Dairy Farm
Rt. 2, Box 17A
Monticello, FL 32344

Kenneth Smith
23421 Whitman Rd.
Brooksville, FL 33512

Ron St. Johns
Rt. 1, Box 869-J
Chiefland, FL 32626

William Berman
Davie Dairy, Inc.
3105 NE 128th Ave.
Okeechobee, FL 33492

Kelly Walker
Walker Bros. Dairy
P. O. Box 1259
Hilliard, FL 32046

Bart Bongers
Rt. 1, Box 192
Alachua, FL 32615

Carroll L. Ward, Jr.
Laylaine Guernsey Farm
P. O. Box 146
Astatula, FL 32705

R. L. Dressel
Dressel's Dairy Farm
P. O. Box 398
Avon Park, FL 33852

Tommy Watkins
C. R. Melear Dairy
P. O. Box 1647
Avon Park, FL 33825

Gerald Fieser
Fieser Dairy
689 S. Kentucky Ave.
Orange City, FL 32673

Steve Yoder
Blue Bird Farm
Rt. 2, Box 737
Grand Ridge, FL 32046

James Henderson
Sheandoah Dairy
Rt. 8, Box 153
Live Oak, FL 32060

Jay Boosinger, Director
Division of Dairy Industry
Fl Dept of Ag & Consumer Services
3125 Connor Blvd.
Tallahassee, FL 32301

David Kelbert, DVM
P. O. Box 24811
Jacksonville, FL 32241

David Solger, CED
800 Highway 90 West
Chipley, FL 32428

Woody Larson
Larson's Dairy #2
P. O. Box 1242
Okeechobee, FL 33472

Steve Mattox
Rt. 1, Box 269B
Chipley, FL 32428
DAIRY PRODUCTION CONFERENCE
AWARDS BANQUET
1989 AWARDEES

1. **DAIRY FAMILY AWARD** - For several years, the Florida Farm Bureau Federation has enjoyed the opportunity of presenting a plaque to an outstanding Florida dairy family at the annual Dairy Production Conference. The family recognized annually is selected by a committee representing the Florida Farm Bureau Federation, Dairy Science Department of the University of Florida, Dairy Division of the Florida Department of Agriculture and Consumer Services, and with assistance from the local county Extension agent. The citation was read by Mr. Pat Cockrell.

Some of the criteria used in making the selection include:

1. Contributions made to the dairy industry
2. Longevity in the dairy business (two, three, or four generations, etc.)
3. Record of quality milk production
4. Cooperative attitudes
5. Success in milk production

The dairy family selected this year got its start in the dairy business in Florida at the height of the Depression. The patriarch moved to Miami in 1929 from DeKalb County, Alabama. Like many other young men, he was seeking work. He visited his brother at Farway Dairy near Miami. The owner had no openings but invited the young man to stay in the bunkhouse until he could find work. Truman J. Smith, a man of principles, insisted that he would help around the farm to pay for his board. At the end of the first week, the owner paid him the same as the others—showing Mr. Smith’s potential. He stayed on for several years and worked for several dairies in the Miami area before getting a job as assistant plant manager for Miami Home Milk Producers Association.

Truman Smith married his wife, Janie Dean, in 1935, and the two of them worked for 10 years to save money to buy their own dairy. Their dream came true in 1946, when the couple purchased 100 head of dairy cows in partnership with Smith’s brother-in-law, Hobson Rucks. They rented the building and land for the dairy, which was located in Callahan. In 1948, Mr. Smith bought out his partner. Then in 1949, he sold the cows. He turned down several job offers and spent three months looking for another dairy, before relocating in the Tampa area.

He finally bought 125 head of cows, leasing the building and lands. Two years later, he bought the land and barns in the area that is now Carol Wood Meadows in Tampa. He operated that dairy for 30 years.
In 1977, he bought a piece of property near Brooksville and began moving his dairy to its present location. The Smiths’ only son, Ken, was born in 1938, and worked on the family dairy while growing up. With the move north, Ken took more responsibilities in running the family dairy.

At the present location in Brooksville, we see three generations of Smiths farming side by side in the running the family dairy. Ken’s son Troy, 22, is active in all phases of the operation. Ken’s daughter, Erica, is also involved as bookkeeper for T. J. Smith and Son Dairy. The Smiths milk more than 400 cows at the dairy and have a rolling herd average of more than 17,000 pounds. Mr. Smith not only provided a solid start for his family, he took a young worker, Thurman Hatten, under his wing and invited him in as partner in a second dairy—the 600-head Trinity Dairy. Thurman oversees most of the day-to-day operations at the main dairy, and Warren Lowry manages the Trinity Dairy.

Truman Smith has served in many leadership positions during his career. He was President of Tampa Independent Dairy Farmers, Inc. for five years, President of the American Dairy Association, President of Dairy Farmers, Inc., and President of the Florida Dairy Farmers Federation as well as several industry committees.

Ken is following in the father’s footsteps as a member of the Florida Farm Bureau Dairy Advisory Committee. He also serves on the Board of Tampa Independent Dairy Farmers, Inc. and the Hernando County Farm Bureau. He is a former member of the Soil Conservation Board.

2. **DAIRY HERD MANAGEMENT AWARDS** - The awards are sponsored by Farm Credit Services in Florida and are selected from recipients nominated by the County Extension Faculty. Selections are based on changes and progress in milk production and herd management practices. Also, involvement in association, community and Extension programs are given consideration. The 1989 awards were presented by Mr. Charles Thompson, President, North Florida Farm Credit Service.

**Small Herd Division** - submitted by Jack Spears, County Extension Director, Holmes County. The citation was read by Dr. Barney Harris.

Estal and Wanda Mattox, and their two children, A. J. and Josh, owners of Whispering Hope Dairy near Graceville, were the recipients of the 1989 Florida Small Dairy Herd Management award at the 1989 Florida Dairy Production Conference held in Gainesville this week.

Estal and Wanda are third-generation dairy farmers. They moved from Tennessee to Florida in the mid-70’s and have been on their own for the past eight years. Whispering Hope Dairy milks 56 cows on 120 acres, and has a rolling herd average of 19,339 pounds milk and 654 pounds fat. While the dairy is small, it houses a feed mill where all rations are
formulated, mixed and fed. About 30% of the Holstein herd is registered, and all animals are bred AI.

Estal presently serves as president of the Jackson DHI Association, is a member of the Holmes County Farm Bureau, and is actively involved in a local Baptist Church. He and his wife Wanda have two sons, ages seven and thirteen.

Medium Herd Division - submitted by Sharon Fox, Volusia County Extension. The citation was read by Dr. Barney Harris.

Fieser Dairy is owned and operated by the Fieser family in Volusia County. Originally from Kansas, Mr. and Mrs. Ralph Fieser and their three children moved to Florida in 1960, and after serving as herdsman for two other dairies for 13 years, purchased the Blowers dairy. Since 1972, they have owned the dairy. It is a family dairy, with all three children, Gerald, Karl, and Susan, frequently involved. Karl has an interest in auto racing, Susan is involved in teaching, and Gerald represents the dairy at various meetings.

The dairy has made considerable progress in recent years. It is located on 350 acres, milks 484 cows, and has a rolling herd average of 16,192 lbs of milk.

The family is very much involved in community and state activities. Gerald is a member of the Virginia-NC Select Sires Board, Dairy Farmers Incorporated, University of Florida Advisory Committee, and Florida Feed Technical Council. Locally, Gerald serves on the Farm Bureau Board, is an Orange City Councilman, and is actively involved in the Volusia County Dairy Show. Also, the dairy serves as a host for tours and events during the year.

Large Herd Division - submitted by Mike Kelly, Multi-county Extension Agent in Duval County. The citation was read by Mr. Mike Kelly.

Perret's Dairy, Inc. of Callahan was named the recipient of the Florida Large Dairy Herd Management Award at the Florida Dairy Production Conference held in Gainesville on May 2-3, 1989.

Perret's Dairy is a third-generation operation which was started in 1917 by G. A. Perret, an immigrant from Switzerland, who began dairying with six Guernsey cows. In 1932, son Don Perret began selling milk door-to-door from the back of a station wagon. Perret's Dairy continued to bottle and distribute milk until 1979.

Today, Perret's Dairy is owned and operated by grandson, Michael Perret. The 800-acre dairy has a herd size of 1350 cows with plans to increase
to 1500 cows. The dairy enjoys a DHIA rolling herd average of 17,669 lbs milk with 3.6% BF.
The success of the dairy operation is attributed to its strong staff of employees. Perret's Dairy subscribes to a personnel management program which is based on an organizational chart for all positions and a job description for every position. Communication is the key as it flows from management to supervisors to workers and back again through close daily interaction, weekly meetings between management and supervisors and monthly meetings between supervisors and workers. Workers are evaluated monthly based on individual and team performances.

Perret's dairy is very innovative in the use of computers and other management practices. Heat stress management programs include the use of shade, sprinklers and fans. Feeding and health programs are carefully monitored.

The management of Perret's Dairy is very supportive of Extension dairy educational programs in Northeast Florida including participation on the Northeast Florida Extension Dairy Advisory Committee and the Duval DHIA Board of Directors. The management of Perret's Dairy also supports the Florida dairy industry through membership and active participation in Florida Holstein Association, Florida PDCA and Florida Dairy Farmers, Inc.

3. **THE OLYMPIAN AWARD** - sponsored by the Florida Bankers Association, this award recognizes a dairymen each year that has made significant progress in the dairy industry, is progressive in management concepts and facilities, involved in community and association activities and supportive of Extension programs. Such is the case Butler's Dairy where Robert K. Butler and the family have been progressive leaders in the dairy industry. The citation was read by Dr. Roger Natzke.

The dairy was founded July 1, 1940, by Bob's father, Ben W. Butler. In 1948, Robert K. became a partner in the dairy and was married to Mildred Thomas. In 1965, Bob, Mildred and the three sons purchased Ben's shares of the dairy and constructed a new dairy in Highlands County. Today, Butler's Dairy, Inc., is two dairies and still very much a family farm.

The three sons, Robert, Ron, and Roger, are now married and all three, as well as their wives, are involved in the operation. In 1973, Ron married Deborah Beasley, Robert, Jr. married Pamela Hendry in 1977, and in 1984, Roger married Zoe Travelyn. The wives, along with Bob, Sr. and Mildred, handle all the records through their computer programs.

The Butlers have always had a keen interest in the Florida Dairy Industry as well as community activities. Bob, Sr. has served on the board of IDFA (now FDFA) since it was formed in 1957, the first year as an alternate, and thereafter as a director. He has served on the executive
board since 1959, and now serves as Secretary. He was a charter member of the board of Commercial Bank of Okeechobee, later purchased by Sun Bank. Since United Feed Co-op was formed in 1979, he has served as Secretary-Treasurer. He also serves as director and Treasurer of Producers' Meat Packing Co-op. Bob also served for eight years on the Board of Trustees of Okeechobee General Hospital, and later for three years on the board of H. H. Raulerson Hospital. Governor Graham appointed him to the Resource Management Task Force, and later to the South Florida Water Management Board.

Mildred has served on the Okeechobee County Library Board since 1983, and on the Hospice Board since 1985. She also serves on the Extension Service Advisory Board. Bob, Jr. has served on the UDIA board for ten years and is now serving as President of DFI. He also serves on the University of Florida SHARE Board, as well as the Kissimmee River Advisory Board. Pam stays busy with their three children, Ben, Katie and Will. She serves as a school volunteer and this year headed up the dairy section of the Food Fair. Ron serves on the Farm Bureau Board and the Youth Livestock Committee. He coaches the 4-H Dairy Judging Team and judges local dairy shows. Debbie stays busy with their three sons, Justin, Jarrod and Jacob. She has been going back to college to get her teaching certificate. Roger has had a busy year putting the BMP project in at Barn No. 1. Zoe stays busy with their two-year-old son, Ryan.

All of the Butlers are very much involved in the activities of their local church in Okeechobee.

4. **DAIRY SCIENCE SENIOR AWARD** - Florida Dairy Princess (1st runner-up) Sarita Henderson presented the Outstanding Dairy Senior Award to Ms. Meline Kulhanjian at the 26th Annual Florida Dairy Production Conference. This award is sponsored by Dairy Farmers, Inc., and recognizes the strong leadership that Meline provided during her undergraduate study in Dairy Science. Meline is completing a dual major in Dairy Science and Food/Resource Economics, and plans to work in agricultural extension. In addition to her Dairy Club activities, Meline has been active in Alpha Zeta honorary fraternity and the Little Sister program at Alpha Gamma Rho Fraternity.

5. **PDCA AWARDS** - Mr. David Solger, County Extension Director in Washington County received the IFAS Purebred Dairy Cattle Association (PDCA) award at the 26th Annual Florida Dairy Production Conference Awards Banquet. Mr. Solger was cited for his outstanding leadership and services to the Florida dairy industry, especially in the areas of youth work and dairy cattle management, and in the promotion of healthy and quality cows.
Mr. Don Bennink, owner of North Florida Holsteins at Bell, received the industry PDCA award. He was cited for his dedication and hard work with the Florida Holstein Association, the PDCA, and support of the Florida dairy industry. Also, he was recognized for his leadership role with purebred dairy cattle shows and in the promotion of purebred dairy cattle.

**Posthumous awards** - Mr. Herman Boyd and Mr. Earl Van Wagner were honored by the Florida Purebred Dairy Cattle Association for their many contributions to the promotion of purebred dairy cattle and the Florida dairy industry.
### Division I - Under 500 Cows

<table>
<thead>
<tr>
<th>HERD</th>
<th>LOCATION</th>
<th>NO. COWS</th>
<th>MILK</th>
<th>FAT</th>
<th>PROTEIN</th>
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</thead>
<tbody>
<tr>
<td><strong>Milk</strong></td>
<td></td>
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<tr>
<td><em>Eicher Dairy</em></td>
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<td>101</td>
<td>20,710</td>
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<td>670</td>
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<tr>
<td><em>Working Cows Dairy</em></td>
<td>Grand Ridge</td>
<td>92</td>
<td>20,458</td>
<td>727</td>
<td>641</td>
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<tr>
<td><em>Condale Farms</em></td>
<td>Anthony</td>
<td>241</td>
<td>20,390</td>
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<td>611</td>
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<td><em>VanWagner Dairy</em></td>
<td>Citra</td>
<td>283</td>
<td>19,507</td>
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<td>607</td>
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<tr>
<td><em>Hidden Hammock Hols.</em></td>
<td>Summerfield</td>
<td>122</td>
<td>18,808</td>
<td>662</td>
<td>573</td>
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<tr>
<td><strong>Fat</strong></td>
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<td></td>
<td></td>
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<tr>
<td><em>Working Cows Dairy</em></td>
<td>Grand Ridge</td>
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<td>20,458</td>
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<tr>
<td><em>Eicher Dairy</em></td>
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<td>B. S. Carter Dairy</td>
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<td>16,328</td>
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<td>Estal &amp; Wanda Mattox</td>
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### Division II - Over 500 Cows

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<th>HERD</th>
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<th>PROTEIN</th>
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<tr>
<td><strong>Milk</strong></td>
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<tr>
<td>*Oaklane Dairy #2</td>
<td>Alachua</td>
<td>631</td>
<td>20,279</td>
<td>740</td>
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<tr>
<td>*L A D Dairy Farm</td>
<td>Greenville</td>
<td>837</td>
<td>19,751</td>
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<td><em>Pine Valley Dairy, Inc.</em></td>
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<td><em>North Florida Holsteins</em></td>
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<td>18,670</td>
<td>665</td>
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<td>*Oaklane Dairy #2</td>
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<tr>
<td>*L A D Dairy Farm</td>
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<tr>
<td><em>North Florida Holsteins</em></td>
<td>Bell</td>
<td>1,877</td>
<td>18,670</td>
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<td>Farren Dakin Dairy</td>
<td>Myakka City</td>
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<td>16,850</td>
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<td>540</td>
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<td>Cameron Dakin</td>
<td>Myakka City</td>
<td>760</td>
<td>17,281</td>
<td>624</td>
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</tbody>
</table>

Production data from DHI test year ending September 30, 1988.

*All or part of herd milked 3X.*
7. STATE DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES
HONOR ROLL AWARDS FOR 1988

Top Four Honor Roll Awardees were:

a. Small herd division (less than 200 cows) - Cohassett Dairy, Fillmore McMillan, Grand Ridge, Florida, 40 cows

b. Medium herd division (200-499 cows) - Shenandoah Dairy, James E. Henderson, Live Oak, Florida, 225 cows

c. Large herd division (greater than 500 cows) - Sloane Ray Dairy, Raymond C. Melear, Okeechobee, Florida 650 cows

Other herds receiving Honor Roll Certificates:

12 Months

Norman Nickerson
Bellview Dairy
12835 SE Highway 301
Bellview 32620

Fred Gore
Gore Dairy No. 2
P. O. Box 605
Zephyrhills 34283

Leon N. Lockhart
Lockharts Dairy
10020 SW 105th St.
Ocala 32671

Walter Wayne Jerkins
Blue Jay Farm Dairy
21328 Ayers Rd.
Brooksville 33512

John F. Carter, Jr.
Green Oak Dairy
Rt. 1, Box 352
McAlpin 32062

Mrs. Jean McArthur Davis
McArthur Farms, Inc. #4
1550 NW 208th St.
Okeechobee 34972

Mike Bond
Chrislyn Dairy
Rt. 2, Box 345
Lake City 32055

T. J. Koon
Koon Dairy
Rt. 2, Box 238
Mayo 32066

J. P. O'Connell
Orange Hill Dairy
Rt. 1, Box 287
Chipley 32428

James L. Enrico
Enrico Dairy, Inc.
6001 SE 128th Ave.
Okeechobee 33474

Wayne Lee
Lee Dairy
Rt. 1, Box 173F
Chipley 32428

Riley & Mark O'Steen
O'Steen, Whitey Dairy
Rt. 2, Box 215A
Mayo 32066

Robert Goolsby
Goolsby Dairy No. 1
Rt. 1, Box 187
McAlpin 32062

C. Lee Holcomb
Leemin Premium Dairy
603 Pawn Way
Seffner 33584

Beverly Platt
Platt Farms
P. O. Box 246
Okahumpka 32762

Robert Goolsby
Goolsby Dairy No. 2
Rt. 4, Box 453
McAlpin 32060

D. W. Lester
Lester, D.W. & Sons
200 Lester Dairy Road
Land O' Lakes 33539

Ray Melear
Ray Melear Dairy, Inc.
Rt. 5, Box 1890
Okeechobee 34974
<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
<th>Phone Number</th>
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<tr>
<td>Mike Reagan</td>
<td>Rolling Hills/Pasco Co.</td>
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<tr>
<td></td>
<td>1062 Covington Rd.</td>
<td>33525</td>
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<td></td>
<td>Dade City</td>
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<td>Neil Rucks</td>
<td>Rucks, Neil Dairy No. 3</td>
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<td>Zephyrhills</td>
<td>33599</td>
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<td>Robin/Todd/Robert Bowie</td>
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<td>24 Months</td>
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<td>High Springs</td>
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<td></td>
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<tr>
<td>G. E. Toms</td>
<td>Graham Co. No. 3</td>
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<td>143400 NW 60th Ave.</td>
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<td>Donald G. Hanson</td>
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<td></td>
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<td>32066</td>
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<td>Bonifay</td>
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<td>Grand Ridge</td>
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<tr>
<td>Raymond C. Melear</td>
<td>Sloane Ray Dairy</td>
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<tr>
<td></td>
<td>5200 HWY 98 North</td>
<td>33472</td>
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<tr>
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<tr>
<td>Mrs. Earl Van Wagner</td>
<td>Van Wagner Dairy</td>
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<tr>
<td></td>
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<tr>
<td></td>
<td>Citra</td>
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<tr>
<td>Thomas J. Adams</td>
<td>Triple A Dairy, Inc.</td>
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<td>Glen St. Mary</td>
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<td>Howard Nickerson</td>
<td>White Owl Dairy</td>
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<tr>
<td></td>
<td>Live Oak</td>
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<td>O. W. Goolsby</td>
<td>Triple G Dairy</td>
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<td>1939 S. Lakeview Ave.</td>
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<tr>
<td>William F. Rucks</td>
<td>William F. Rucks Dairy</td>
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<tr>
<td></td>
<td>12500 NW 240th St.</td>
<td>33472</td>
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<td></td>
<td>Okeechobee</td>
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<tr>
<td>Norman Nickerson</td>
<td>Lemon Grove Dairy</td>
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<td>Rt. 2, Box 267N</td>
<td>33873</td>
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<td>Wauchula</td>
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<tr>
<td>Neil Rucks</td>
<td>Rucks, Neal Dairy</td>
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<td>1717 HWY 301 South</td>
<td>33599</td>
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<td>Zephyrhills</td>
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<tr>
<td>Carlton Melear &amp; Son</td>
<td>Melear Dairy No. 2</td>
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<td></td>
<td>P. O. Box 1647</td>
<td>33825</td>
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<tr>
<td></td>
<td>Avon Park</td>
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<tr>
<td>James E. Henderson</td>
<td>Shenandoah Dairy</td>
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<tr>
<td></td>
<td>Rt. 8, Box 153</td>
<td>32060</td>
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<td>Live Oak</td>
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<tr>
<td>R. L. Price, Jr.</td>
<td>Price Dairy</td>
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<td>1107 Webb St.</td>
<td>32440</td>
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<td></td>
<td>Graceville</td>
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<tr>
<td>Charles Williams</td>
<td>V &amp; W Dairy</td>
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<tr>
<td></td>
<td>P. O. Box 1057</td>
<td>33825</td>
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<td>Avon Park</td>
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<tr>
<td>Jay Swiers</td>
<td>Pine Lane Dairy</td>
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<td>Rt. 1, Box 40</td>
<td>32643</td>
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<td>High Springs</td>
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<td>Pride Inc. Apalachee</td>
<td>Correctional Inst.</td>
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<td>P. O. Box 699</td>
<td>32460</td>
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<td>Sneads</td>
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</table>
48 Months
G. E. Toms
Grahams Company
P. O. Box 41
143400 NW 60th Ave.
Moore Haven 33471

60 Months
I. O. & Everett Kerby
Kerby Dairy
Rt. 3, Box 61
Mayo 32066

84 Months
James L. Legg
Turnpike Dairy
P. O. Box 385
Palm City 34990-0385

144 Months
Wallace Eicher
Eicher's Dairy
Rt. 1, Box 175
McDavid 32568

168 Months
Mrs. Max Brantley
Brantley's Dairy
3825 Turtle Mound Rd.
Melbourne 32905

George White
River Dairy
2642 Flowing Well Rd.
DeLand 32720
SPONSORING ORGANIZATIONS

Milk and Coffee Breaks:

US Sugar Corporation
Monsanto Company

Wednesday Lunches:

North Florida Farm Credit Service

COMPANIES HAVING EXHIBIT TABLES

Alltech, Inc.
Dr. James D. Chapman
1443 Craddock Way
Macon, GA 31210

Church & Dwight
Randy Cawood
Rt. 2, Box 144A
Abbeville, SC 29620

American Breeders Service
Mr. Dirk Vlot
4040 Chelsea Lane
Lakeland, FL 33809

Controls & Weighing Systems, Inc.
Betty Caruthers
P. O. Box 549
Brandon, FL 33511

American Cyanamid Company
Tommy Martin
104 Lake Otis Road SE
Winter Haven, FL 33884

Dairy Equipment Company
Lee Jarrett
1230 McEntyre Loop SE
Calhoun, GA 30701

Balanced Energy Co.
Charlene Speakman
P. O. Box 946, 2041 Lincolnway Blvd.
Clinton, IA 52732

Dairyland Milking Parlours, Inc.
Doug Zarling
P. O. Box 338
Omro, WI 54963

Carolina By-products
Ray Alberty
P. O. Box 20687
Greensboro, NC 27420

Dekalb-Pfizer Genetics
Wilbur Webb
2612 Wilson Ave.
Tifton, GA 31794

Chr. Hansens Laboratory, Inc.
Jane Allman
9015 W. Maple Street
Milwaukee, WI 53214

Donovan Enterprises, Inc.
Alfred Sweeney
2951 SE Dominica Terr.
Stuart, FL 33497
Federated Genetics
George M. Manter
4138 Piper Drive
Jacksonville, FL 32207

Fogleman Welding & Fabrication Works, Inc.
Boyd C. Fogleman
2170 Herron Road
Whitsett, NC 27377

Franklin Laboratories
Richard Devereaux
3011 NW 142 Ave.
Gainesville, FL 32609

Furst McNess Co.
James E. Troncin
120 E. Clark St.
Freeport, IL 61032

Germania Dairy Automation
Dave Luzader
Rt. 1, Box 125C
Chappell Hill, TN 37034

H & H Equipment Sales, Inc.
Carl Harper
P. O. Box 468
Alma, GA 31510-0468

Haas Chemical Co., Inc.
George A. Haas, Jr.
111 S Belkline Hwy, Suite 208
Mobile, AL 36606

Kentucky Dept. of Agriculture
Barney Hornback
#63 Wilkinson Blvd.
Frankfort, KY 40601

Lakeland Cash Feed Co.
Rod Peeples
P. O. Box 24868
Lakeland, FL 33802-4868

Landmark Genetics, Inc.
Les Anderson
2203 Woodbine Drive
Tallahassee, FL 32308

Life Services
Tommy Lynn
P. O. Box 5568
Ocala, FL 32678

M & M Supply Company of Florida
Roger Abbott
P. O. Box 248
Thonotosassa, FL 33592

M.R.B., Inc.
Jim Waits
P. O. Box 1347
Zephyrhills, FL 34283

Meadowlake Farms
Troy Orwig
R. R. #1
Vermont, IL 61484

Moorman Mfg. Co.
Kent Egbert
1000 N. 30th
Quincy, IL 62301

MSD AGVET, Div. of Merck & Co.,
Nancy Patterson
6055 Primacy Parkway Suite 404
Memphis, TN 38119

Noba, Inc.
Linda Weygardt
P. O. Box 607
Tiffin, OH 44883

North Florida Farm Credit Service
Charles Thompson, Don Dean
P. O. Box 909
Alachua, FL 32615-0909
Paul Mueller Company  
Frank Bird  
P. O. Box 56  
Winterville, GA  30683  

TUCO/Upjohn  
Tom Holloway  
2626 Handley Blvd.  
Lakeland, FL  33803  

Pine Point Construction Co., Inc.  
Edwin H. Pedrick  
1001 East Screven St.  
Quitman, GA  31643  

US Sugar Corporation  
Mr. W. M. Gober  
P. O. Drawer 1207  
Clewiston, FL  33440  

Pioneer Hi Bred - Microbial Genetics  
Daryl D. Hammer  
200 Caldwell  
Campobello, SC  29322  

VA/NC Select Sires  
Danny Yant  
1428 Rosecrans Lane  
Green Cove Springs, FL  32043  

Project Management Associates, Inc.  
and Don Themm Enterprises  
Don Themm  
6121 Hwy 98 N  
Lakeland, FL  33809  

Westfalia Systemat  
Richard H. Larson  
1862 Brummel Drive  
Elk Grove Village, IL  60007  

Smith Cattle Guard Co.  
Tom Jones  
P. O. Box 1356  
Leesburg, FL  32749-1356
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G. L. Zachariah, Vice President for Agricultural Affairs, University of Florida, Gainesville.